

MARCH 2008

GROSS MARGIN SALES

SALES GOAL ACHIEVEMENT

- INCREASED GOAL LEVEL

NAME	LEVEL	YTD %
ANDREW	PLATINUM	67.5
ANNA	PLATINUM	53.5
BOB	PLATINUM	23.9
DANE	BRONZE	22.3
DANNYW	PLATINUM	45.2
DEBORAH	PLATINUM	40.4
DON	PLATINUM	26
DOROTHY	PLATINUM	29.9
GRETCHEN	PLATINUM	41.5
LINDSEY	BRONZE	53.6
MARIANNE	PLATINUM	40.1
PAT N	PLATINUM	44.9
PATTY	PLATINUM	31.7
STEVEN	PLATINUM	29.4
TODD	BRONZE	44.5

INDEX		
GOAL LEVEL	GROSS PROFIT DOLLARS	BONUS/AWARD
PLATINUM	\$220,000 +	\$2000 + 5%
GOLD	\$165,001 - \$220,000	\$1500
SILVER	\$125,001 - \$165,000	\$1000
BRONZE	\$ 95,000 - \$125,000	\$ 500
BUDGET % FOR ACHIEVEMENT OF 2006 GOAL LEVEL		
DEC 8%	APR 41%	AUG 75%
JAN 16%	MAY 50%	SEPT 83%
FEB 25%	JUN 58%	OCT 91%
MAR 33%	JUL 66%	NOV 100%